

KING  STREET  
*Industries*



# ROAD TO SUCCESS



What Kingstreet Industries can do for you.

# YOUR DIRECT ROUTE TO INCREASING SHAREHOLDER VALUE



As an industrial holding, Kingstreet Industries specialises in corporate participations in exceptional situations.

We buy stakes in corporate spin-offs and SMEs that are performing below par.

Another focus of our investments lies on companies where the issue of succession is fraught with uncertainty.

By getting closely involved in operations and practicing active shareholder management, we achieve fast, efficient and effective change.

# IF A TREE ISN'T GROWING, IT'S DYING



We work to increase the shareholder value of our holdings.

Our strategy involves striving for the majority of shares in suitable companies. This allows us to effectively move ahead with the necessary measures.

When we participate in a company, we do it properly. This includes getting involved in the day-to-day operations if this proves necessary. Thanks to decades of experience, we know the market and can respond as needed. First-rate contacts to the salient partners help us to do so.

We know what we're doing and we think and act as partners. Keeping the company's management team on board is essential and is part of our offer. By taking joint responsibility in and for the company, we increase its value faster and more effectively.

We take a long-term view. We are entrepreneurs.

# WHERE WE FOCUS OUR INVESTMENTS



Kingstreet Industries buys stakes in companies that find themselves facing upheaval or extraordinary situations.

We focus our efforts on small- and medium-size companies (SMEs) in the manufacturing industry.

- corporate spin-offs
- companies requiring restructuring or reorganization
- companies with succession issues

Revenue sizes should be between 10 and 100 million euro.

# THE PREREQUISITES TO SUCCESS



The conditions for us to become involved with a company are

- Potential for operative improvement
- A stable core business
- The possibility of immediately beginning to improve value on the books and in operations.

# OUR TEAM



## THORSTEN MATUSCHE

As one of the managing partners, Thorsten Matusche has been building the Kingstreet Industries organisation in Germany since 2009, recruiting the team and defining the process of participation in the market(s) relevant for Kingstreet Industries.

He is included in all of the Kingstreet Industries team's investment decisions and gets involved in managing the operations of the respective participations.

Until 2009 Mr Matusche was a managing partner at TMG Technology Management Group, a consulting firm, where he was responsible for effectively increasing shareholder value for numerous customers.

His clientele mainly consisted of companies in the automotive industry, in mechanical engineering and plant construction. He advised them on establishing and optimising global development, procurement, production and distribution networks, business development, purchasing, production, supply chain management, risk management, post-merger integration and restructuring /reorganization, always with a view to improving the effectiveness and efficiency of operations.

Prior to this Mr Matusche worked as a key account manager and project manager at Sommer Allibert Lignotock GmbH (now Faurecia) and as a buyer for Ford Werke AG and AutoEuropa Lda in Portugal. Thorsten Matusche studied engineering sciences at the University of Karlsruhe.

# OUR TEAM



## ANDREAS ROMEY

As a lawyer and managing partner of Kingstreet Industries, Andreas Romey supervises the legal aspects of all participation processes.

Andreas Romey is included in all investment decisions made by the Kingstreet Industries team. He and his team of legal practitioners facilitate any process of restructuring and/or reorganization that may be necessary at the respective holdings.

Andreas Romey is a partner in the Romey Rechtsanwälte law firm, specialising in insolvency, restructuring and corporate law.

During his time as a solicitor for the Berlin-based legal and notary practice Grawert Schöning and Partners (1999 - 2001), for the legal/auditing/tax consultancy Johlke Niethammer & Partners in Hamburg (2002 - 2005), and for Eckert Solicitors and Liquidators in Hamburg and Hannover (2005 - 2008), Mr. Romey reorganised and restructured numerous SMEs in the manufacturing, trade and services sectors and/or facilitated the subsequent selling process. Mr. Romey studied law and business administration at the Universities of Tübingen and Hamburg. He frequently gives lectures on the laws governing insolvency and restructuring.

# DATA



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